



DIETRICH

A Worthington Industries Company

October 27, 2003

Unist Inc.
4134-36th St. SE
Grand Rapids, Michigan 49512
Ms. Kim Gruhn

Dear Ms. Gruhn,

Previous to 1996 Dietrich Industries was using a number of lubrication devices on their roll forming lines. Since then we have standardized on the Unist system, primarily due to the fact that they are much more efficient in the application of lubricant. We have less run out of lubricant on the finished product and no over spray similar to the spray units that we had used in the past, providing our locations with a much cleaner environment.

In addition to reducing the overall cost of lubricant we have eliminated the need for compressed air blow off nozzles on our equipment, thus reducing the cost of electrical power and reduction of noise in all of our 28 locations across the USA.

We are also satisfied that the product is being metered and distributed properly to the forming rolls to reduce friction, thus prolonging the life of our tooling.

In the lubrication of flat coil stock previous to the forming operation, I can truly say that we picked the right lubrication system for our equipment.

I trust that I have given you sufficient information as to why we have picked Unist for our lubricant needs.

Sincerely,
Randall A. Torok
Director of Purchasing
Dietrich Industries Inc.